

**A SUBSTITUTE RESOLUTION  
BY FINANCE/ EXECUTIVE COMMITTEE**

**11-R-0932**

**A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO CONTRACT FC-5085, POST-PRODUCTION ERP SUPPORT WITH ORACLE INC., FOR ONSITE SUPPORT OF ENTERPRISE RESOURCE PLANNING ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED ONE MILLION, EIGHT HUNDRED FIFTY THOUSAND DOLLARS AND NO CENTS (\$1,850,000.00) STARTING JULY 1, 2011; ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM FUND, DEPARTMENT, ORGANIZATION AND ACCOUNT NUMBER 1001 (GENERAL FUND) 050207 (IT STRATEGIC SERVICES) 5213001 (CONSULTING/PROFESSIONAL SERVICES-TECHNICAL) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEMS); AND FOR OTHER PURPOSES.**

**WHEREAS**, the City Council authorized a one (1) year extension of the current contract FC-6007000058 for Post-Production Support for Enterprise Resource Planning ("ERP") effective July 1, 2010, pursuant to Ordinance 10-O-1147 adopted by City Council on July 6, 2010 and approved by the Mayor on July 14, 2010 to facilitate completion a competitive procurement process for onsite support of ERP; and

**WHEREAS**, the City solicited Bids/Proposals for Contract No. FC-5085, Post-Production ERP Support ("Contract") for onsite support of ERP ("Services"); and

**WHEREAS**, three (3) qualified firms submitted offers in response to the solicitation; and

**WHEREAS**, after reviewing and evaluating responsive offers, the Chief Information Officer and the Chief Procurement Officer recommend that the Contract be awarded to Oracle USA, Inc., ("Oracle"), the most responsive and responsible offeror.

**NOW, THEREFORE BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA**, that the Mayor is authorized to execute FC-5085, Post-Production ERP Support with Oracle, on behalf of the Department of Information Technology, in an amount not to exceed One Million, Eight Hundred Fifty Thousand Dollars and No Cents (\$1,850,000.00) subject to approval of the Fiscal Year 2012 budget and the annual appropriation of funds thereafter.

**BE IT FURTHER RESOLVED**, that the initial term of the Contract will be one (1) year, commencing on July 1, 2011, through June 30, 2012, with two (2) one year renewal option(s) to be exercised at the sole discretion of the City.

**BE IT FURTHER RESOLVED**, that all contracted work will be charged to and paid from Fund, Department Organization and Account number 1001 (General Fund) 050207 (IT Strategic Services) 5213001 (Consulting/Professional Services-Technical) 1535000 (Data Processing/Management Information Systems).

**BE IT FURTHER RESOLVED**, that the Chief Procurement Officer is directed to assist the City Attorney in the preparation of the Contract for execution by the Mayor.

**BE IT FINALLY RESOLVED**, that the Contract will not become binding upon the City, and the City will incur no liability under it until the Contract is executed by the Mayor, attested to by the Municipal Clerk, approved by the City Attorney as to form and delivered to Oracle.

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**Part II: Legislative White Paper:** (This portion of the Legislative Request Form will be shared with City Council members and staff)

**A. To be completed by Legislative Counsel:**

**Committee of Purview:** FINANCE/EXECUTIVE

**Caption:**

**A RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO CONTRACT FC-5085, POST-PRODUCTION ERP SUPPORT WITH ORACLE INC., FOR ONSITE SUPPORT OF ENTERPRISE RESOURCE PLANNING ON BEHALF OF THE DEPARTMENT OF INFORMATION TECHNOLOGY, IN AN AMOUNT NOT TO EXCEED ONE MILLION, EIGHT HUNDRED FIFTY THOUSAND DOLLARS AND NO CENTS (\$1,850,000.00) STARTING JULY 1, 2011; ALL CONTRACTED WORK TO BE CHARGED TO AND PAID FROM FUND, DEPARTMENT, ORGANIZATION AND ACCOUNT NUMBER 1001 (GENERAL FUND) 050207 (IT STRATEGIC SERVICES) 5213001 (CONSULTING/PROFESSIONAL SERVICES-TECHNICAL) 1535000 (DATA PROCESSING/MANAGEMENT INFORMATION SYSTEMS); AND FOR OTHER PURPOSES.**

**Council Meeting Date:** June 6, 2011

**Requesting Dept.:** Information Technology

**B. To be completed by the department:**

**1. Please provide a summary of the purpose of this legislation (Justification Statement).**

DIT would like to execute FC-5085, Post-Production ERP Support with Oracle, on behalf of the Department of Information Technology, in an amount not to exceed One Million, Eight Hundred Fifty Thousand Dollars And No Cents (\$1,850,000.00)

**2. Please provide background information regarding this legislation.**

City Council authorized a one (1) year extension of the current contract FC-6007000058 for Post-Production Support for Enterprise Resource Planning ("ERP") effective July 1, 2010, pursuant to Ordinance 10-O-1147 adopted by City Council on July 6, 2010 and approved by the Mayor on July 14, 2010 to facilitate completion a competitive procurement process for onsite support of ERP. The City solicited Bids/Proposals for Contract No. FC-5085, Post-Production ERP Support for onsite support of ERP. After reviewing and evaluating responsive offers from three

qualified firms, the Chief Information Officer and the Chief Procurement Officer recommend that the Contract be awarded to Oracle USA, Inc.

**3. If Applicable/Known:**

(a) **Contract Type (e.g. Professional Services, Construction Agreement, etc):** Consulting/ Professional Services

(b) **Source Selection:** RFP – FC-5085

(c) **Bids/Proposals Due:**

(d) **Invitations Issued:**

(e) **Number of Bids:**

(f) **Proposals Received:**

(g) **Bidders/Proponents:**

(h) **Term of Contract:** 1 yr

4. **Fund Account:** 1001 (General Fund) 050207 (IT Strategic Services) 5213001 (Consulting/Professional Services-Technical) 1535000 (Data Processing/Management Information Systems)

5. **Source of Funds:**

6. **Fiscal Impact:** \$1,850,000.00

7. **Method of Cost Recovery:**

**This Legislative Request Form Was Prepared By:** Kathleen Lane, DIT Compliance Analyst

CITY OF ATLANTA  
DEPT. OF PROCUREMENT

2010 NOV -3 AM 10: 53



CITY OF ATLANTA

Kasim Reed  
Mayor

SUITE 1700  
55 TRINITY AVENUE, SW  
ATLANTA, GA 30303  
(404) 330-6010 Fax: (404) 658-7359  
Internet Home Page: [www.atlantaga.gov](http://www.atlantaga.gov)

OFFICE OF CONTRACT COMPLIANCE  
Hubert Owens  
Director  
[h Owens@atlantaga.gov](mailto:h Owens@atlantaga.gov)

MEMORANDUM

TO: Adam L. Smith Esq.  
Chief Procurement Officer

FROM: Hubert Owens  
Director – Office of Contract Compliance

RE: **FC-5085, Post Production ERP Support Proposal (Revised)**

DATE: November 3, 2010

The Office of Contract Compliance has evaluated four (4) proposals for responsiveness to the Small Business Enterprise (SBE) participation requirement of the Equal Business Opportunity (EBO) Program as outlined in Appendix A of the above referenced RFP document. This project has been deemed an eligible project as described in section 2-1188 and section 2-1189. The proponents have been deemed responsive by the Office of Contract Compliance. For your information, the proponents have committed to utilizing SBEs as indicated below:

<b><u>EiS Technologies, Inc.</u></b>		<b>15 pts</b>
Pyramid Consulting, Inc.	SBE	12.5%
ISPA, Inc.	SBE	12.5%
<b>Total Participation (Responsive)</b>		<b>25%</b>

<b><u>Oracle America, Inc.</u></b>		<b>15 pts</b>
Red Bridge Consulting, Inc.	SBE	20%
Diversified Technologies, LLC	SBE	5%
<b>Total Participation (Responsive)</b>		<b>25%</b>

<b><u>Bahwan CyberTek, Inc.</u></b>		<b>15 pts</b>
Accura Engineering	SBE	26.19%
<b>Total Participation (Responsive)</b>		<b>26.19%</b>

<b>Source Record Management, Inc.</b>		<b>15 pts</b>
Larkin V. Campbell Consulting Services	SBE	25%
WCS	SBE	25%
J. Frazier White & Associates	SBE	25%
<b>Total Participation (Responsive)</b>		<b>75%</b>

If there are questions, please contact me at (404) 330-6010 or Angela Hunter at (404) 330-6577.

cc: File  
Anthony Kerr



ANTHONY S. KERR  
CONTRACTING OFFICER

Total Number of Submittals:

**THE RESULTS RECEIVED IN RESPONSE TO THIS SOLICITATION DO NOT REFLECT AWARD OF THIS CONTRACT. RESPONSES WILL BE FURTHER EVALUATED BY THE CITY OF ATLANTA.**

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE

ATTN: CANDACE BYRD

Dept.'s Legislative Liaison: Kathleen Lane

Contact Number: 404-335-1983

Originating Department: Department of Information Technology

Committee(s) of Purview: Finance/Executive Committee

Chief of Staff Deadline: May 27, 2011

Anticipated Committee Meeting Date(s): June 15, 2011

Anticipated Full Council Date: June 20, 2011

Legislative Counsel's Signature: [Signature]

Interim Chief Information Officer Signature (for IT Procurements) [Signature]

Commissioner Signature: \_\_\_\_\_

Chief Procurement Officer Signature: [Signature]

**CAPTION**

Mayor's Staff Only

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**FINANCIAL IMPACT:** (if any) \$1,850,000.00

Received by CPO: \_\_\_\_\_  
(date)

Received by LC from CPO: \_\_\_\_\_  
(date)

Received by Mayor's Office: 5.27.11  
(date)

Reviewed by: [Signature]  
(date)

Submitted to Council: \_\_\_\_\_